

Absolute Value

Product: Forecasting and Replenishment



Absolute Value

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Now distributors can solve their most pressing forecasting and replenishment needs without changing their ERP system and without making a considerable up-front investment.

Absolute Value is a world class Software-as-a-Service, best-fit forecasting and multi-site replenishment solution for distributors. The solution allows users to reduce inventory levels and increase profits, while concurrently improving customer satisfaction.

With rising inventory costs, extended lead times, and increasing demands for customer service, a savvy distributor can now address these needs with **Absolute Value**. This key solution, with its immediate and on-going ROI, has a proven track record in forecasting and replenishment at more than 170 installations. With a leading-edge SaaS implementation methodology, **Absolute Value** provides a low-risk solution that addresses the critical needs without the complexities of an ERP system decision or making a long-term commitment.

The Functionality of the Application

Arriving with 18 base formulas, **Absolute Value** uses the very accurate best-fit forecasting methodology to reforecast the past, in order to determine the best forecasting method, by item, each period, for the future. Best-fit forecasting allows for more accurate stocking decisions and minimizes stock outs. Great forecasting is only half the battle today. With the long-lead times now required for items, accurate replenishment is equally as important. The best solutions must provide an accurate suggested order so that item orders are placed at the right time based on lead time and stocking levels.

Absolute Value develops an automated Order Point and detailed time phased expected inventory for use in determining when to purchase additional inventory. It also uses several methods of developing a suggested order including Economic Order Quantity (EOQ). The Net Time Phased Expected Inventory Function provides an additional view of items across time. The end result, a Suggested Order, can be used to create a purchase order taking into consideration both cost breaks and lead time when calculating procurement details.

Collaborative Forecasting enhances the **Absolute Value** solution by providing a vehicle to capture information related to major customers' anticipated buying patterns or promotions throughout the year.

Technology

OS: Windows

Presentation: GUI

Hardware Platform: Windows Language: Microsoft C/AL

Installed Customers

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000

Customer Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000

Release Information

Current version number: 2.75

Release date of current version: June 1, 2009

Expect release date of next upgrade: June 1, 2010

Absolute Value removes the traditional barriers of the past.

On Demand SaaS Architecture accelerates **Absolute Value**:

- Fast and Continuing ROI to Free Up Cash
- Quick, Straight Forward Implementation
- No IT Infrastructure Required
- Low Upfront Investment, No Long-Term Commitment

Absolute Value delivers ERP Independence:

- No Need to Change your ERP System
- Will work for you before, during, and after an ERP Change
- Works with Disparate ERP Systems Across your Organization

Absolute Value provides Visibility:

- More than a Forecasting Engine
- An Out-of-the-Box Solution, Not a Black Box Solution
- Yields Greater Visibility for More Effective Decisions
- You See Why Each Recommendation is Made
- You are in Full Control

Absolute Value ensures the highest quality solution:

- Premium Best-Fit, Formula-Based Forecasting
- Accurate Replenishment Reordering with Lead Time Consideration
- Manages Multiple Warehouse Forecasting and Replenishment
- Handles Seasonal and Exception Items
- Enables Roll Up Forecast

World-class services extend **Absolute Value**:

- Quick, Streamlined Start-Up Implementation Support
- Ongoing Access to the Most Current Software at No Charge
- User Certification
- Forecast Processing Optimization
- Unlimited Telephone and Email Support
- Quarterly System Reviews
- Educational Webinars

Absolute Value is proud to earn your company's business every day.